

Message Text

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PAGE 01 MOSCOW 07410 111639Z
ACTION EUR-12

INFO OCT-01 IO-13 ISO-00 FBIE-00 SY-05 EB-08 CIAE-00
INR-10 NSAE-00 CPR-01 COME-00 /050 W
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P 111602Z APR 78
FM AMEMBASSY MOSCOW
TO SECSTATE WASHDC PRIORITY 0292
INFO USMISSION USUN NEW YORK

C O N F I D E N T I A L MOSCOW 07410

E.O.11652: GDS
TAGS: EEWT, ETRD, ASEC, UR
SUBJECT: RELOCATION OF INTOURIST OFFICES IN NEW YORK

REF: STATE 82110 AND PREVIOUS

1. AMEXCO MOSCOW DEPUTY REP MARSCHALKO SHOWED COMATT COPY OF TELEX DATED APRIL 10 ADDRESSED TO SENIOR REP TEDESCO (WHO HAS BEEN IN WESTERN EUROPE FOR PAST TEN DAYS) FROM CORD HANSEN-STURM IN NEW YORK. HANSEN-STURM INFORMS TEDESCO THAT INTOURIST WAS TO HAVE SIGNED LEASE IN ROCKEFELLER CENTER SAME DAY (APRIL 10), PRESUMABLY FOR SPACE ON EIGHTH FLOOR, ALTHOUGH TELEX WAS NOT CLEAR ON THAT POINT. HANSEN-STURM INSTRUCTS TEDESCO, HOWEVER, TO "WORK OUT ASAP DIRECTLY WITH WORLD TRADE CENTER OFFICIALS THE REQUEST FOR HANDLING SATELLITE OFFICE." THUS, POSSIBILITY EXISTS THAT INTOURIST MAY BE CONTEMPLATING SIGNING LEASE FOR EIGHTH FLOOR OFFICE SPACE NOW, WITH PROSPECT OF LATER RENTAL OF GROUND LEVEL SMALLER OFFICE WITH WINDOWS ON STREET.

2. THRUST OF HANSEN-STURM TELEX IS THAT THINGS ARE NOW MOVING FOR INTOURIST IN NEW YORK AND THUS THEY CAN BE CONFIDENTIAL

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EXPECTED TO DO SAME IN MOSCOW. (TEDESCO HAD EARLIER PROVIDED US WITH COPY OF LETTER FROM HIM TO PRESIDENT LEBEDEV OF INTOURIST DATED MARCH 23 IN WHICH TEDESCO CONFIRMED AMEXCO'S ACCEPTANCE OF OFFICE SPACE AT 21 SADOVAYA KUDRINSKAYA UPON FULFILLMENT BY INTOURIST OF CERTAIN CONDITIONS, AMONG THEM:

-- THAT INTOURIST WOULD CONTINUE ITS EFFORTS OVER
NEXT TWO YEARS TO FIND SPACE FOR AMEXCO IN CENTRAL
TOURIST DISTRICT OF MOSCOW;
-- THAT AMEXCO RETAINS OPTION OF RENTING AN ADDITIONAL
SMALL LOCATION IN WORLD TRADE CENTER WHEN COMPLETED;
-- THAT RENT FOR SPACE AT 21 SADOVAYA KUDRINSKAYA WOULD
NOT EXCEED 15,000 RUBLES PER YEAR (APPARENTLY ALREADY
AGREED TO DURING CLARK'S VISIT TO MOSCOW IN MARCH);
-- THAT AMEXCO COULD REDECORATE ACCEPTED SPACE IN
ACCORDANCE WITH COMPANY PRACTICE ELSEWHERE IN WORLD,
INCLUDING HANGING OF DISCREET SIGNS ON OUTSIDE OF
BUILDING: ONE LARGE SIGN TO BE ILLUMINATED AND
PERPENDICULAR TO BUILDING.

3. MARSCHALKO SAID THAT AMEXCO HIGH COMMAND HAD BEEN
TOLD BY SOVIETS THAT RETURN OF HIS DRIVER'S LICENSE
MUST AWAIT POSITIVE RESOLUTION OF INTOURIST'S SPACE PRO-
BLEMS IN NEW YORK.

4. WE PRESUME THAT DEPARTMENT WILL BE APPRISED OF THIS
LATEST DEVELOPMENT BY HANSEN-STURM DIRECTLY. HE HAD,
INCIDENTALLY, AGREED TO FILL US IN ON RESULTS OF
NEGOTIATIONS HERE BUT LEFT MOSCOW WITHOUT DOING SO.
MOREOVER, HIS SIGNALS WERE DECIDEDLY MIXED DURING HIS
STAY, SO WE ELECTED TO STAY OUT OF PICTURE UNTIL
WATER CLEARED. APPARENTLY, IT NOW HAS.

5. PLEASE ADVISE. TOON
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Message Attributes

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Capture Date: 01 jan 1994
Channel Indicators: n/a
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Concepts: TRADE, TOURISM, OPENING OF OFFICES
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Draft Date: 11 apr 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
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ISecure: 1
Legacy Key: link1978/newtext/t19780470/aaaachsb.tel
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Litigation History:
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